

# ÖGEW/DGMK Herbsttagung '24

Direct Air Capture - modulare Anlagenkonzepte zur Kohlenstoffentfernung als Beitrag zu Netto-Null



**PHLAIR™**

## COMPANY INTRO

# We're a young and hungry team working our a\*\* off to scale up fast

## 2022

Founded in 2022,  
Headquartered in Munich

Young and hungry team of 20  
FTEs all on-site in Munich



## 2023

Frontier pre-purchase  
and POC of Hydrolyzer

We would not be here today  
without the pre-purchase

Frontier  

## Q2 2024

€14.5M Seed round +  
EtE process

+ Rebranding from Carbon  
Atlantis to Phlair  
+ including €2.5M grant from  
European Union



## Q4 2024

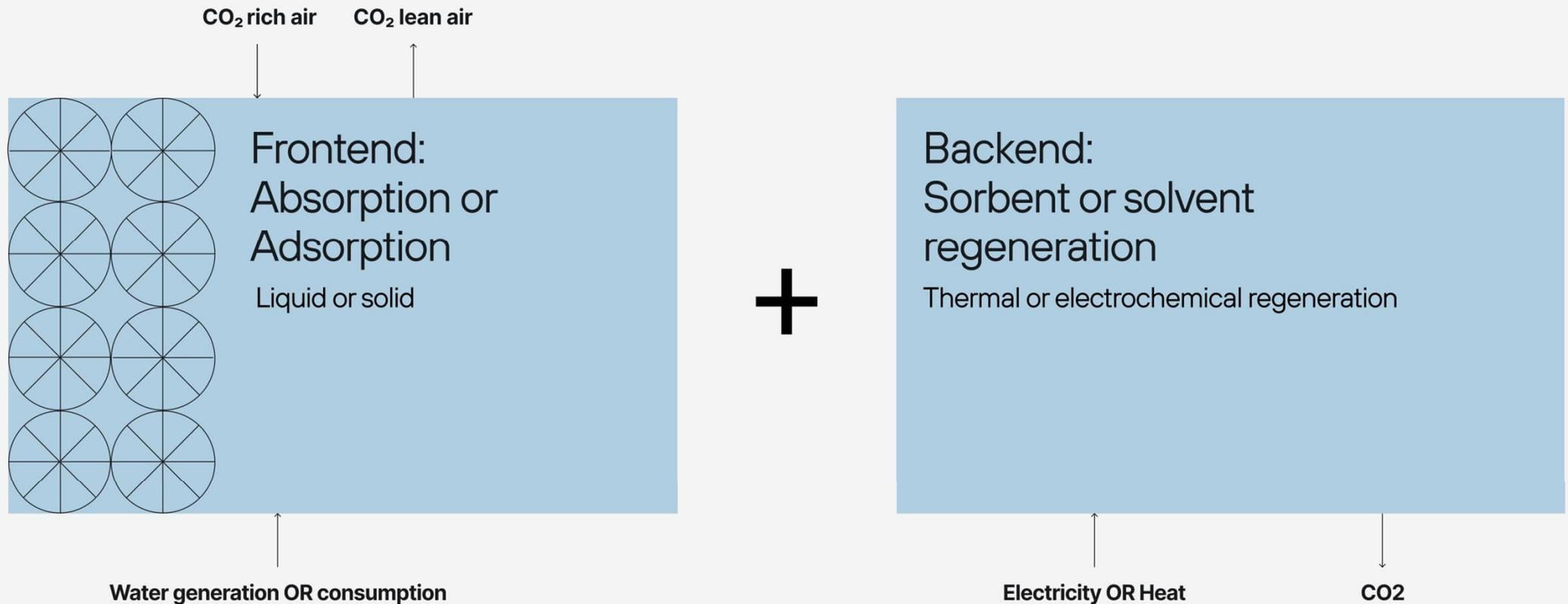
Electra 00 comissioning +  
Offtake volumes available for  
Dawn



We develop a purely electric DAC approach that has the potential of getting to **ultra-low energies and costs**

## HOW IT WORKS

# Every DAC technology has a frontend and a backend

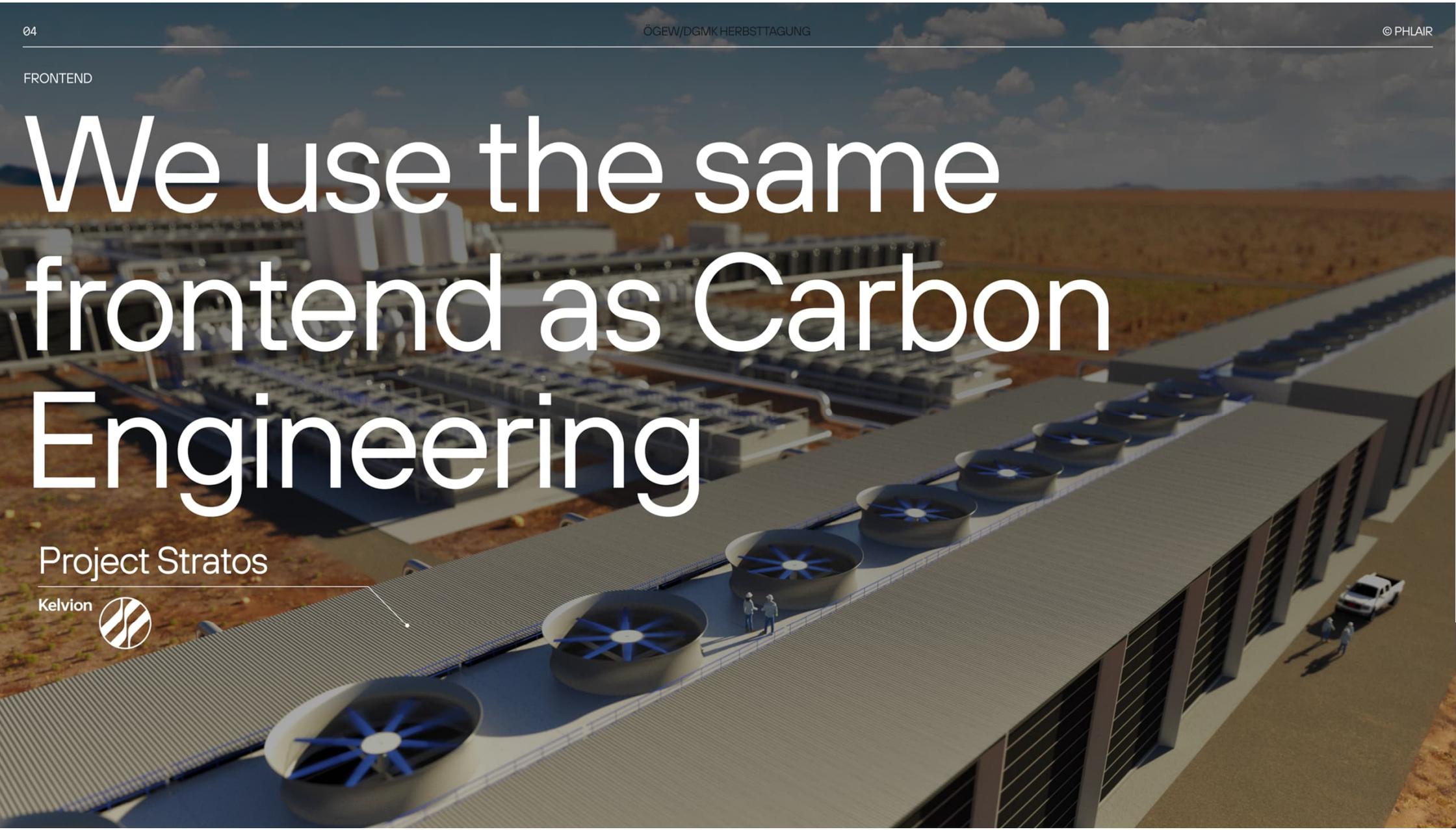


FRONTEND

# We use the same frontend as Carbon Engineering

Project Stratos

Kelvion



## BACKEND

But have reinvented the backend with our Hydrolyzer by combining existing and scaled components into a new cell design

Proton Exchange Membrane (PEM)  
Fuel Cell



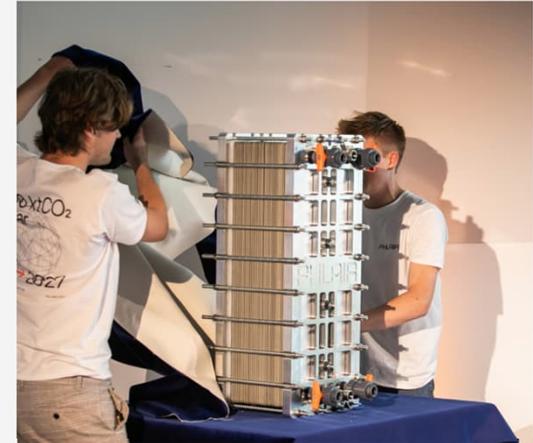
+

Alkaline Electrolyzer



=

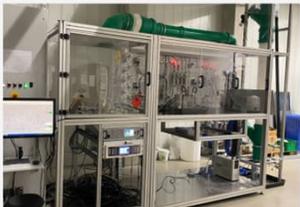
Phlair Hydrolyzer



COMMERCIALIZATION & SCALING

# The modular nature of our hardware and well-established supply chains will facilitate our rapid scale up

Today:  
EtE demonstrator  
**1 tCO<sub>2</sub>/y.**



**SEED**  
September 2024:  
Prototype stack



**SEED**  
September 2024:  
Electra 00 (Pilot)  
**10 tCO<sub>2</sub>/y**



**SEED**  
Q2 2025:  
Electra 01 & 02 (FOAKs)  
**260 tCO<sub>2</sub>/y each**

∴ Frontier    
Milkywire    
**DEEP SKV**

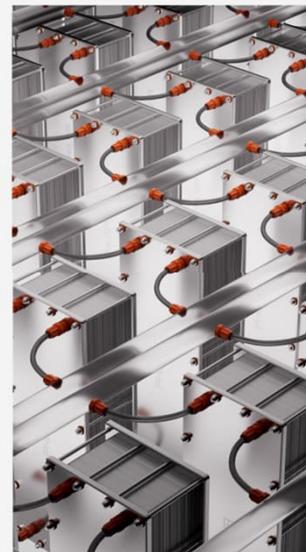


**SERIES A**  
2026:  
Project Dawn  
(commercial plant)  
**20 ktCO<sub>2</sub>/y**

2027:  
Extend Project Dawn to  
**200 ktCO<sub>2</sub>/y**



**SERIES B**  
2029 onwards:  
Hydrolyzer plant  
producing 20 kt  
modules for **> 500 Mt  
plant capacity**



# Electra 00



THE NEW STATUS QUO

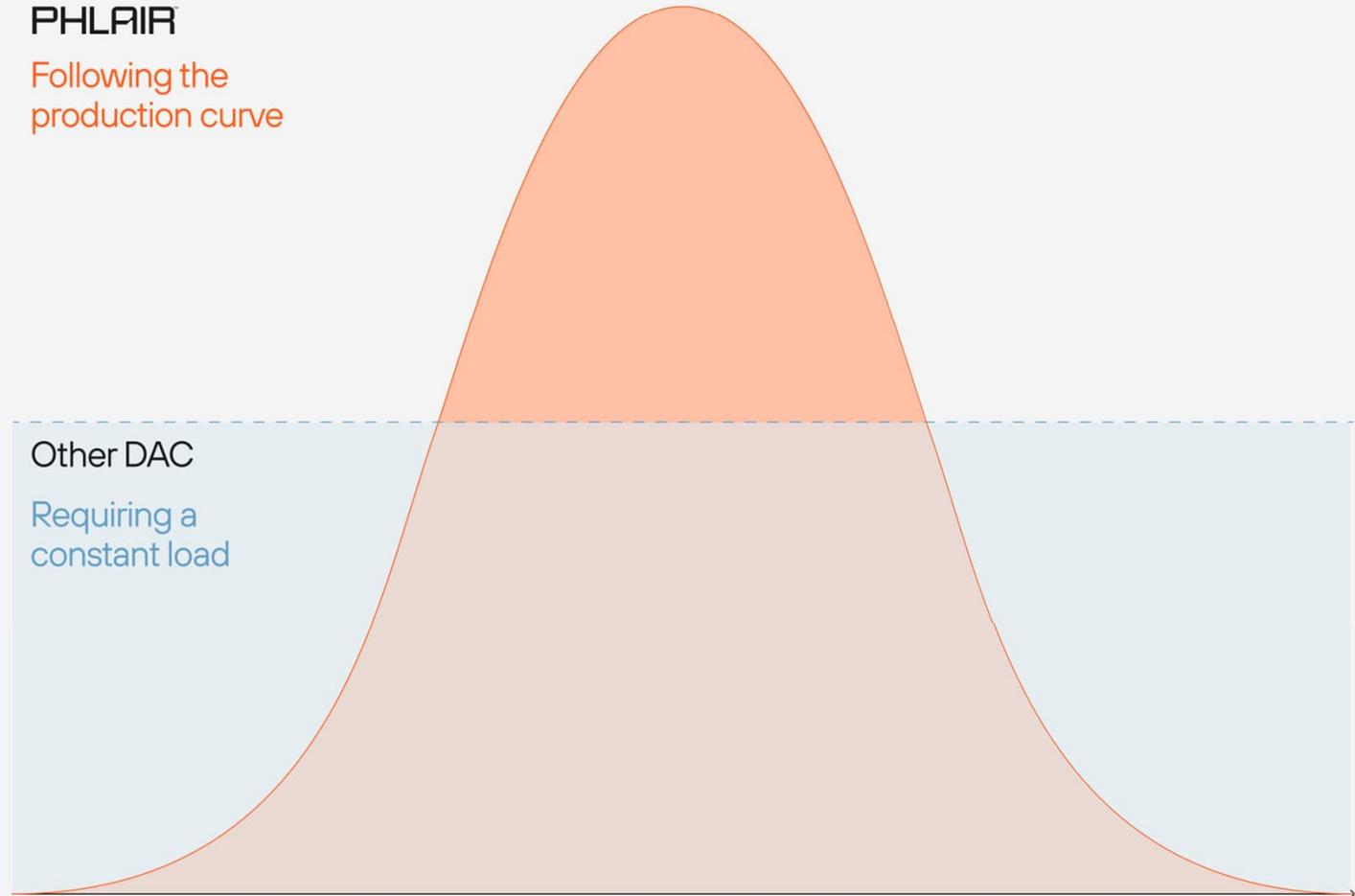
We're the first DAC company that can follow a solar energy supply curve through our internal acid/base storage

**PHLAIR**

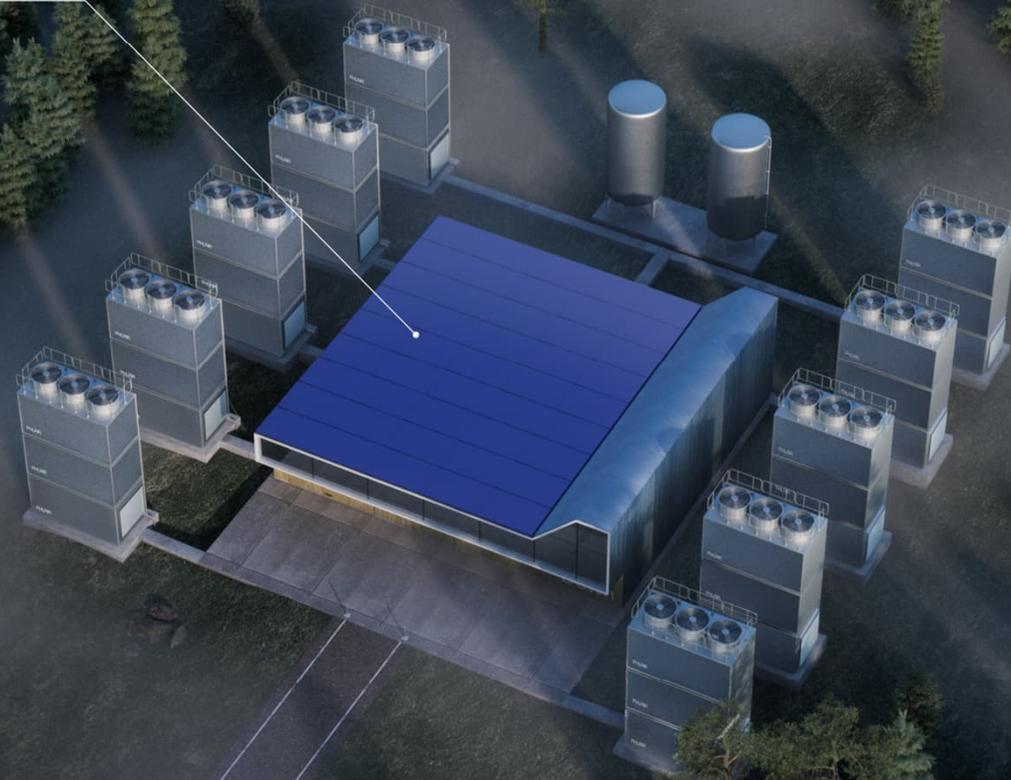
Following the  
production curve

Other DAC

Requiring a  
constant load



# 16–25 MWp solar PV system



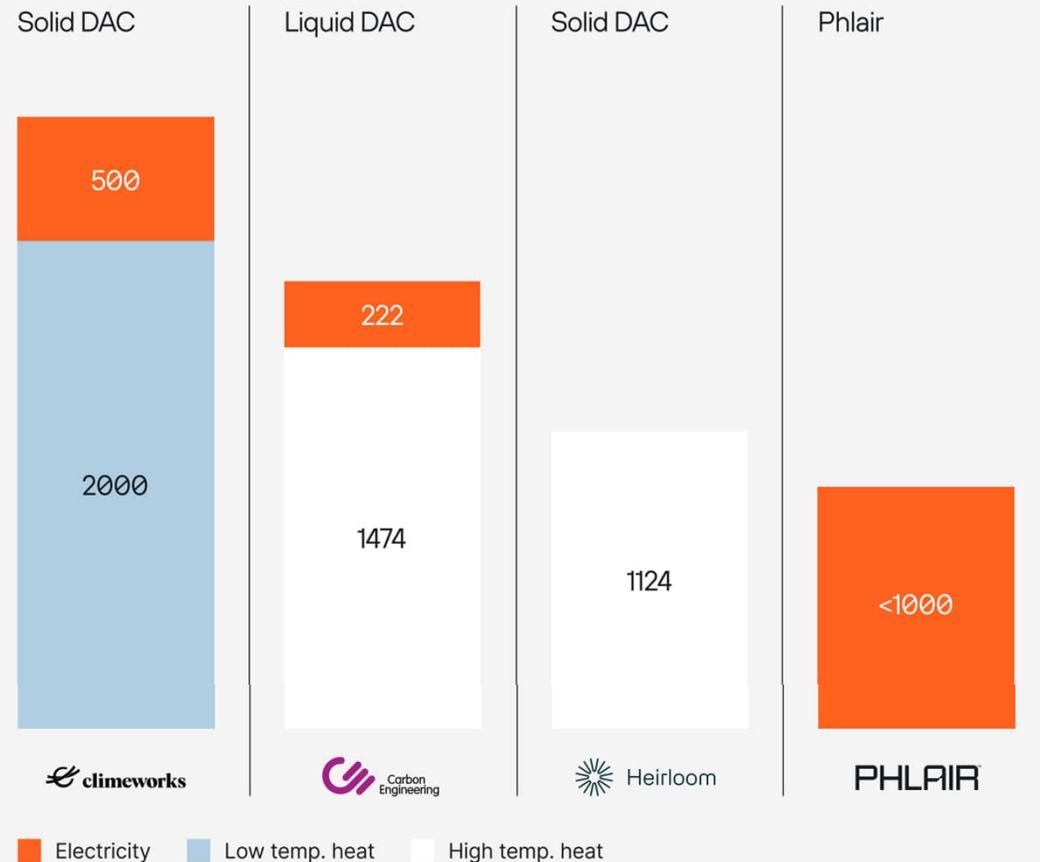
SUMMARY TECHNOLOGY

# Why we will win

- 01** **Cost effective**  
 Low energy requirements at high current density translates to low capex and overall low removal costs of < \$90/tCO<sub>2</sub><sup>1</sup> at scale
- 02** **Scalable**  
 Our technology leverages mass produced, TRL 9+ components (e.g. membranes) from fuel cells and alkaline electrolysis (>60,000 h lifetime)
- 03** **Fully compatible with solar**  
 Our technology can directly connect to a fluctuating source of energy (solar), without the need for additional battery storage while still achieving 24/7 capture rate. The result is access to ultra low-electricity prices
- 04** **Clear focus on project execution**  
 Our team and advisors (i.e., former Climeworks CTO) have a strong track record of execution projects on time and in budget. Our scale-up to date is progressing without delays

<sup>1</sup>Assuming electricity prices of \$40/MWh, capital costs of 6 %, 20 years plant lifetime and NOAK plant at 1 MtCO<sub>2</sub>/year capacity.

Other DAC systems require up to 3x more energy (in kWh/tCO<sub>2</sub>)



Sources: Climeworks and Carbon Engineering, Heirloom (thermodynamic limit), Phlair (thermodynamic limit)

## TEAM

# We combine scientific and engineering experience with an unwavering focus on execution

## Team



**Malte Feucht**  
Founder / CEO

MSc Robotics // experience in construction Robotics // previously bootstrapped profitable startup



**Paul Teufel**  
Founder / CTO

MSc Robotics and Engineering Science // hands on with extensive engineering experience



**Steffen Garbe**  
Founder / CSO

PhD in PEM electrolysis // industry experience at Merck and Apricum

+ 16 FTEs including:



**Mark Daniel**  
Mechanical Engineer

Mark has 15+ years of experience in designing and developing electrochemical cell stacks.



**Sean Ashton**  
Lead Stack Engineer

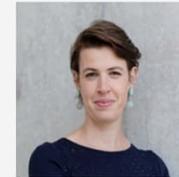
With a PhD in electrocatalysis, Sean brings extensive experience in flow battery, fuel cells and electrolysis application.



**Joan Weststrate**  
Lead Plant Engineer

Joan's expertise includes process engineering, operational knowledge in electrolytic chemical processes and OEM product development.

## Advisors



**Birgit Heraeus Roggendorf**  
Board Member Heraeus



**Dr. Carlos Härtel**  
Ex-CTO Climeworks



**Dr. Rudolf Staudigl**  
Former CEO Wacker Chemie



**Sebastian Herler**  
COO Hirschmann Automotive



**Dr. Markus Steilemann**  
CEO Covestro



**Dr. Lorenz Gubler**  
ETH / PSI

Our core team has honed their craft at



## SUMMARY

## In summary this means we are...

01

## Trusted

by leading and scientifically rigorous buyers.



02

## Supported

by world class investors and co-funded by the EU. We have secured €14.5+ million in dilutive and non-dilutive funding.



03

## Verified

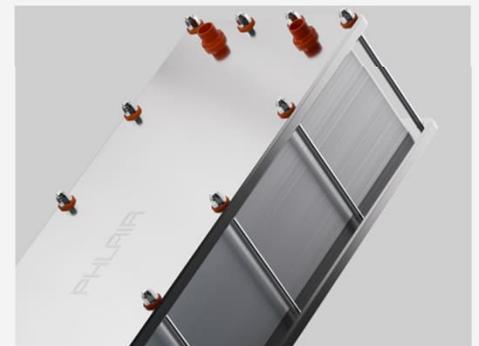
by one of the leading registries.



04

## Ready

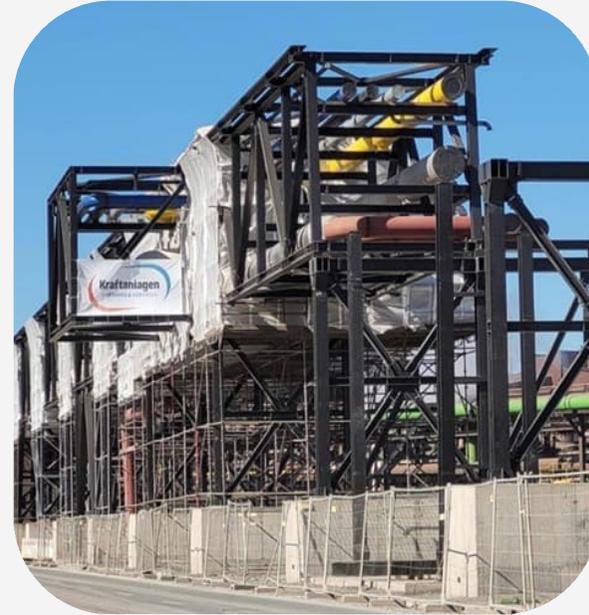
for the scale-up of our technology.



# Modularisierung

# Modularisierungskonzepte

## Modular Construction



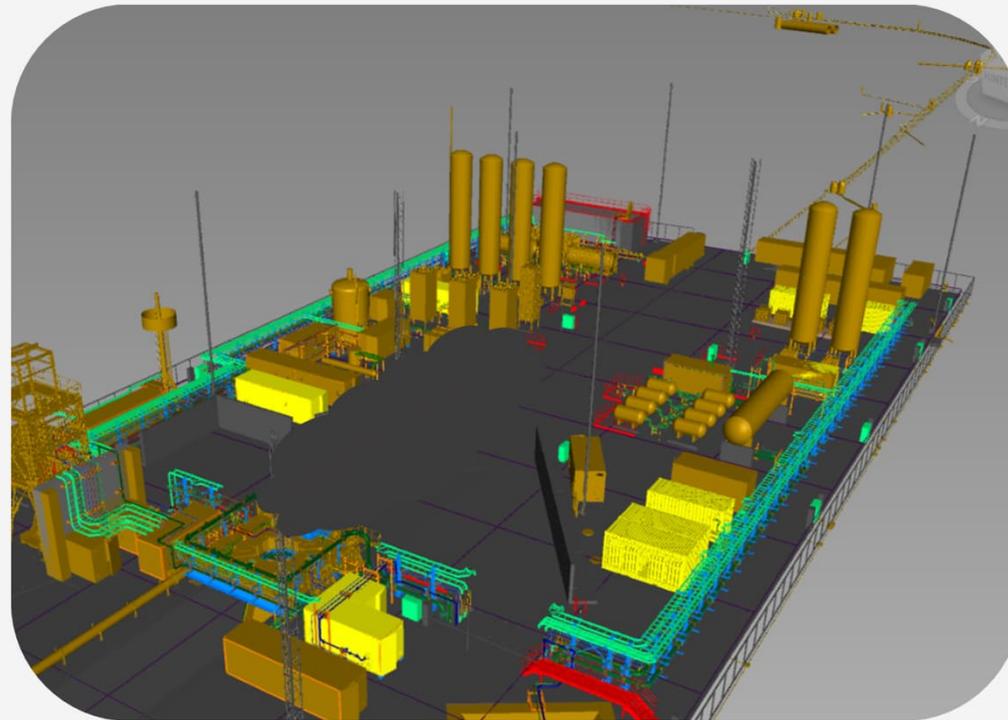
# Modularisierungskonzepte

## Multiple Trains



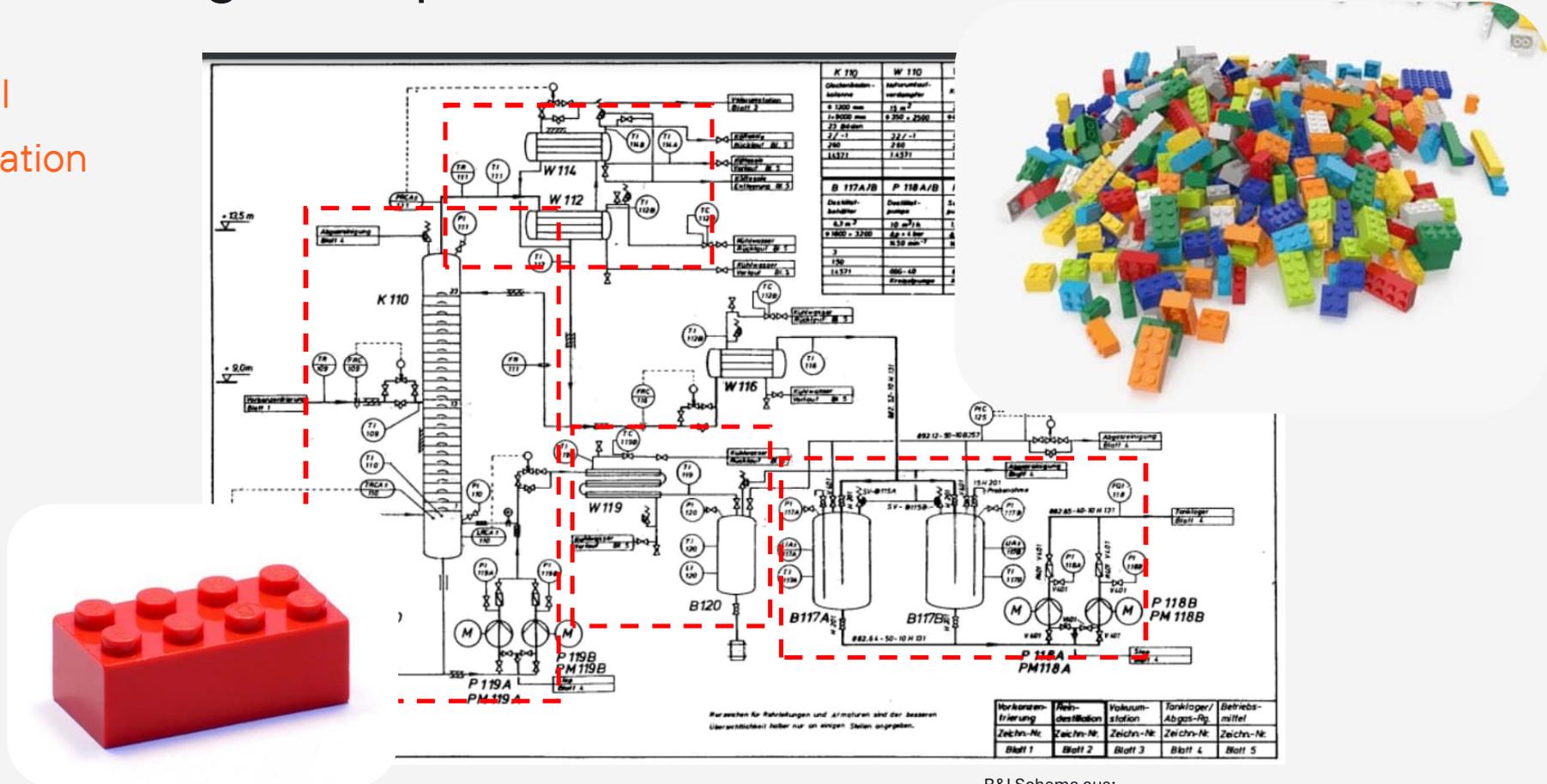
# Modularisierungskonzepte

## Containerization (& Modular Construction)



# Modularisierungskonzepte

Functional  
Modularisation



R&I Schema aus:  
Einführung in die Technische Chemie I  
Darstellung chemischer Verfahren und Anlagen durch Fließschemata  
[https://uol.de/f/5/inst/chemie/ag/tcgme/Vorlesung\\_WS\\_09/Fliebsbilder.pdf](https://uol.de/f/5/inst/chemie/ag/tcgme/Vorlesung_WS_09/Fliebsbilder.pdf)

# Modularisierung als Boost der Einführung von Direct Air Capture

## Vorteile

Einsatz Integrierter Planungstools

Hohes Maß an Standardisierung bei gleichzeitig notwendiger Flexibilität

Scale up ist vereinfacht



Kürzere Projektzeiten

Fertigung einzelner Module bevor für andere Module das Engineering abgeschlossen ist

Fertigung parallel zu Tiefbauarbeiten



Geringere Kosten



Verbesserte Arbeitssicherheit (Fertigung in der Halle)

Kürzere Zeit „On Site“

