

Die Perspektive von Wasserstoff für die Transportindustrie

Fokus Wasserstoff - Beispiel H₂-Mobilität im
Straßengüterverkehr

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VP, Business Field Leader Hydrogen & Fuel Cell

Facts and Figures



Global Footprint

Represented in 26 countries

45 Affiliates divided over 93 locations

45 Global Tech and Engineering Centers (including Resident Offices)



ENGINEERING SERVICES

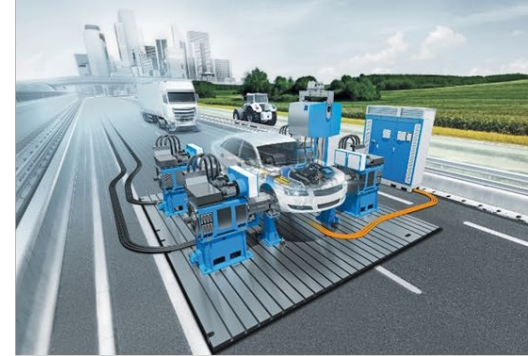
- Design and development services for all elements of ICE, HEV, BEV and FCEV powertrain systems
- System integration into vehicle, stationary or marine applications
- Supporting future technologies in areas such as ADAS and Autonomous Driving
- Technical and engineering centers around the globe

1948

Founded

1.7BN€

Turnover 2019



INSTRUMENTATION AND TEST SYSTEMS

- Advanced and accurate simulation and testing solutions for every aspect of the powertrain development process
- Seamless integration of the latest simulation, automation and testing technologies
- Pushing key tasks to the start of development

11,000

Employees Worldwide

65%

Engineers and Scientists



ADVANCED SIMULATION TECHNOLOGIES

- We are a proven partner in delivering efficiency gains with the help of virtualization
- Simulation solutions for all phases of the powertrain and vehicle development process
- High-definition insights into the behavior and interactions of components, systems and entire vehicles

12%

Of Turnover Invested in Inhouse R&D

1,500

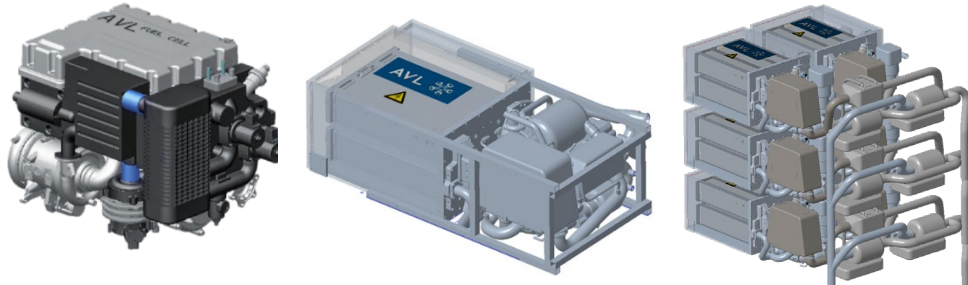
Granted Patents in Force



AVL Hydrogen & Fuel Cell

Hydrogen & Fuel Cell @AVL

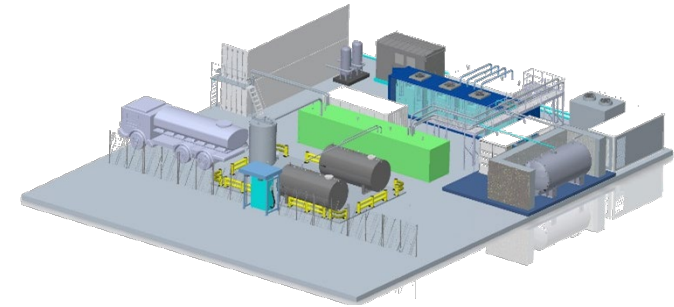
Hydrogen Mobility



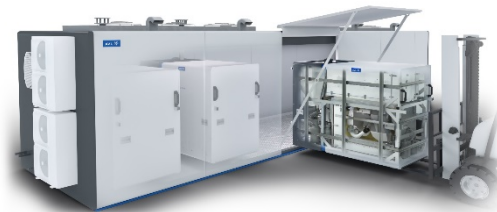
Fuel Cell Systems & Stacks for PC, CV, Rail and Marine



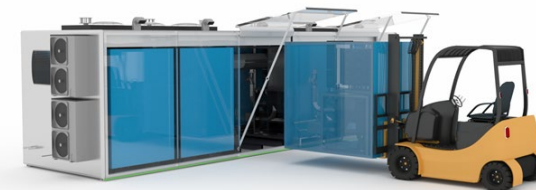
Synthetic Fuels & Chemicals



e-Fuel Production based on SOEC



Fuel flexible SOFC X-to-Power



SOEC based Power-to-X

Power Generation

Hydrogen Production

AVL Fuel Cell Techcenters



Hydrogen & Fuel Cell Test & Development Center – Graz / Austria



AVL Fuel Cell Canada – Vancouver / Canada

- H₂ & fuel cell development since 2002
- ~500 engineers in engineering, testing & simulation
- 3 H₂ & Fuel Cell Tech-Centers:
 - Graz, AT
 - Vancouver, CA
 - Kecskemet, HU



Stack Test and Prototype Lab - Vancouver / Canada

AVL Fuel Cell Technology for Trucks

Stack



System

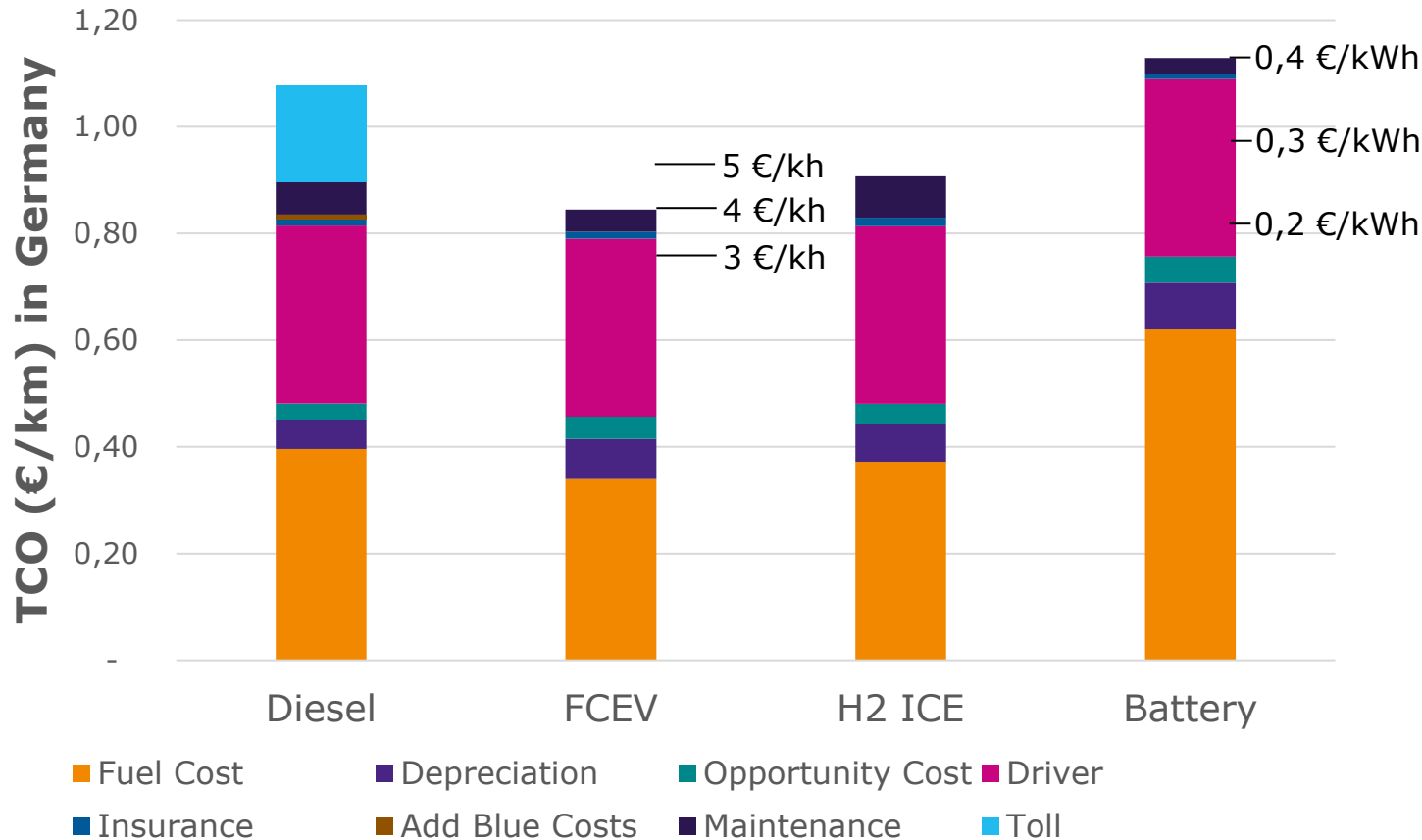


Vehicle



Why H₂ Fuel Cell Trucks?

TCO Comparison – 2030+



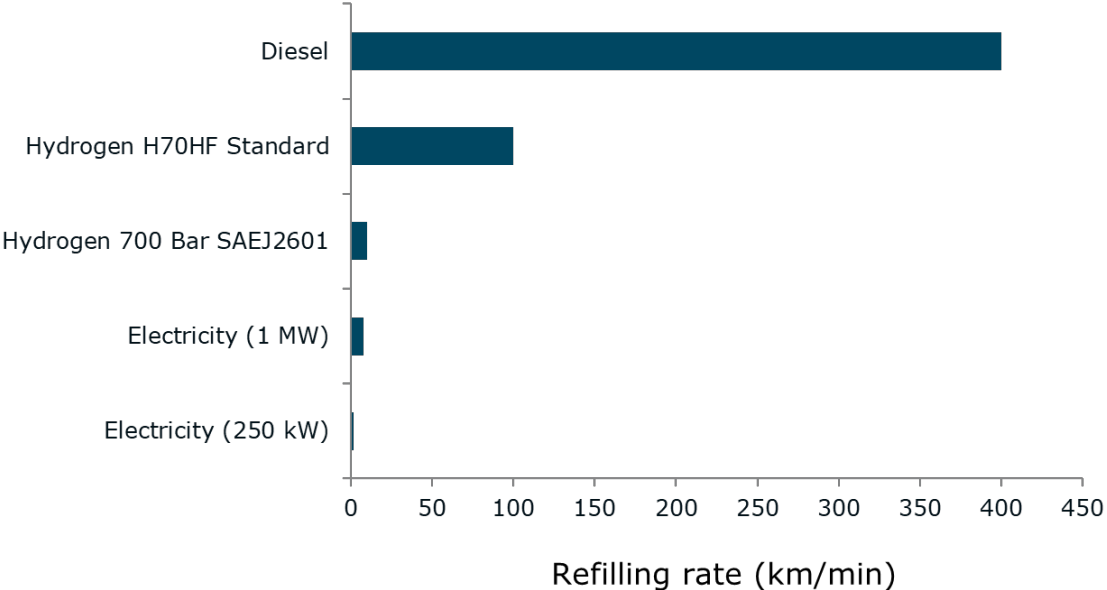
Assumptions

Parameter	Value
Range	800 km (600km BEV)
Consumption Diesel	33 L/100 km
Consumption FCEV	8,5 kg H ₂ /100 km
Consumption H ₂ ICE	9,3 kg H ₂ /100 km
Consumption BEV	155 kWh/100 km
FC Cost	60 €/kW (high volume, 2030)
Battery Cost	80 €/kWh (high volume, 2030)
Tank System Cost	1.400 €/ 4 kg H ₂
H ₂ ICE Powertrain Cost	23.000 €
Diesel Price	1,2 €/L
H ₂ Price	4,0 €/kg
Electricity Price	0,4 €/kWh (3 MW Charger)
Diesel Toll Cost	18 €/ 100 km (Germany, EU VI)

For a long-haul application, a FC powertrain has the lowest TCO when compared to other zero emission powertrains

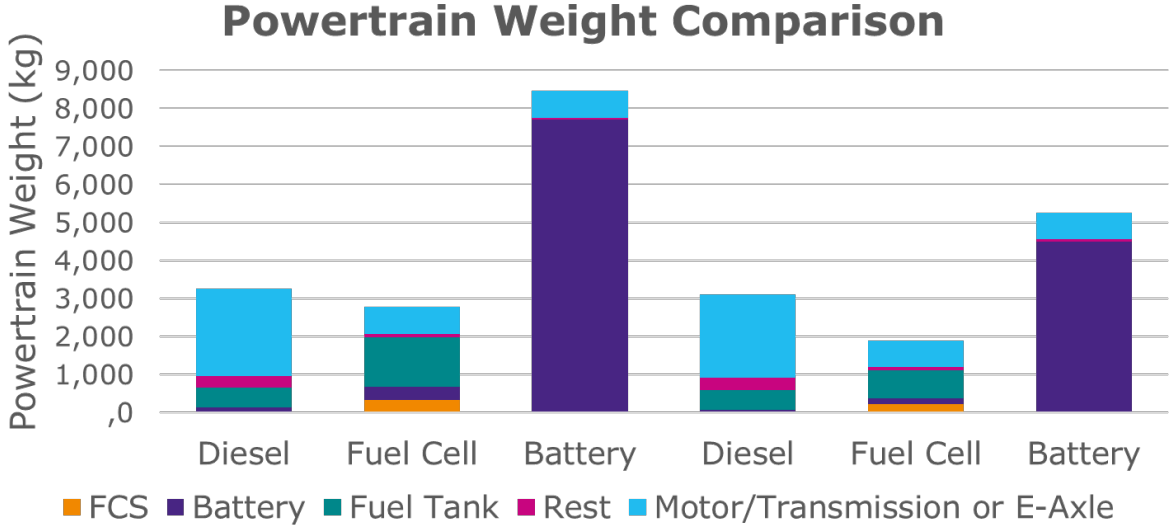
Technology Advantages

Refilling Time



Refilling to full range in 15-20min

Payload



3-5t higher payload

Use Case Fuel Cell vs. Battery



Refill 20min

- Payload as diesel
- Refill in 20min to full range
- Full flexibility like diesel
- No infrastructure requirements (e.g. overnight charging)



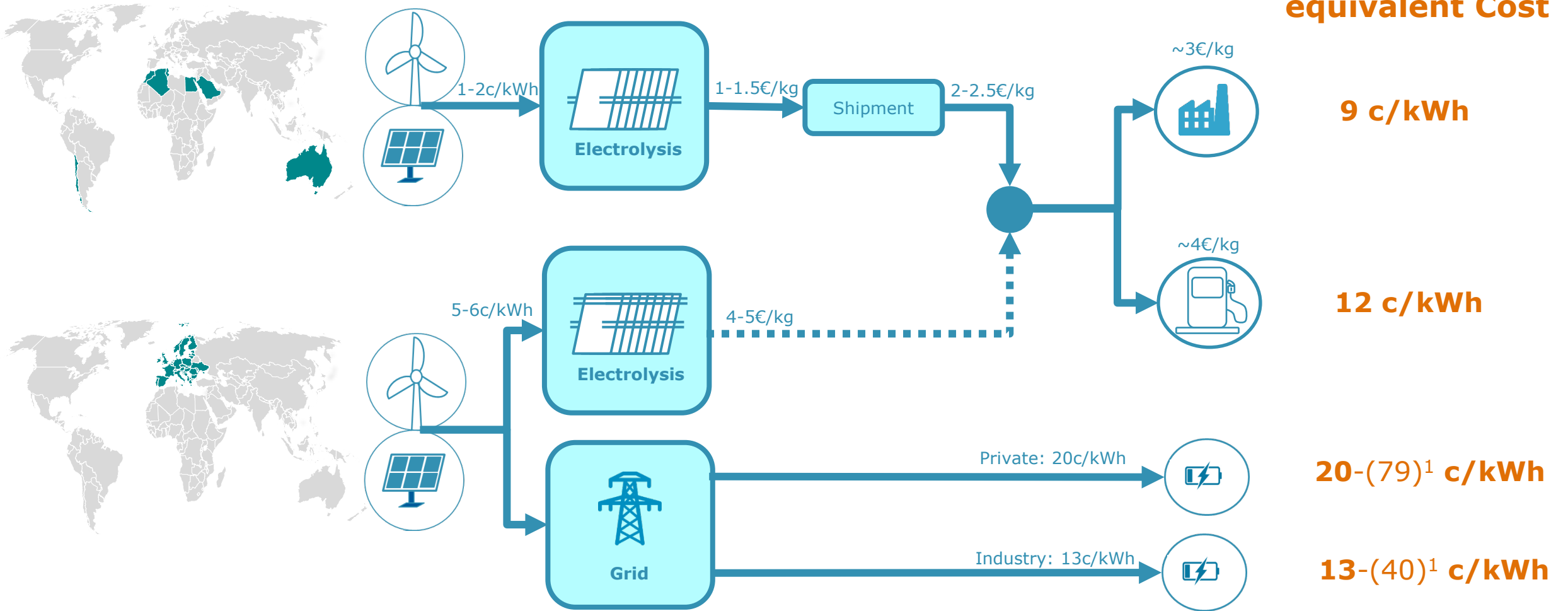
MW quick charge

- Payload 3-5to lower
- Max. range ~500km
- 2-4 MW quick charge during day
- ~100kW quick charge overnight



50 charging spots
125MW peak power
~40-50Mio€ investment
Charging cost ~40c/kWh
Low utilization!

Future Energy Prices (2030+)

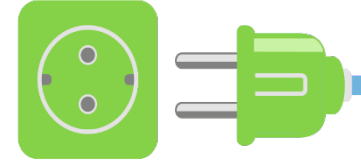
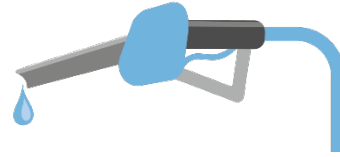


All prices in € or € cent

1...quick charging

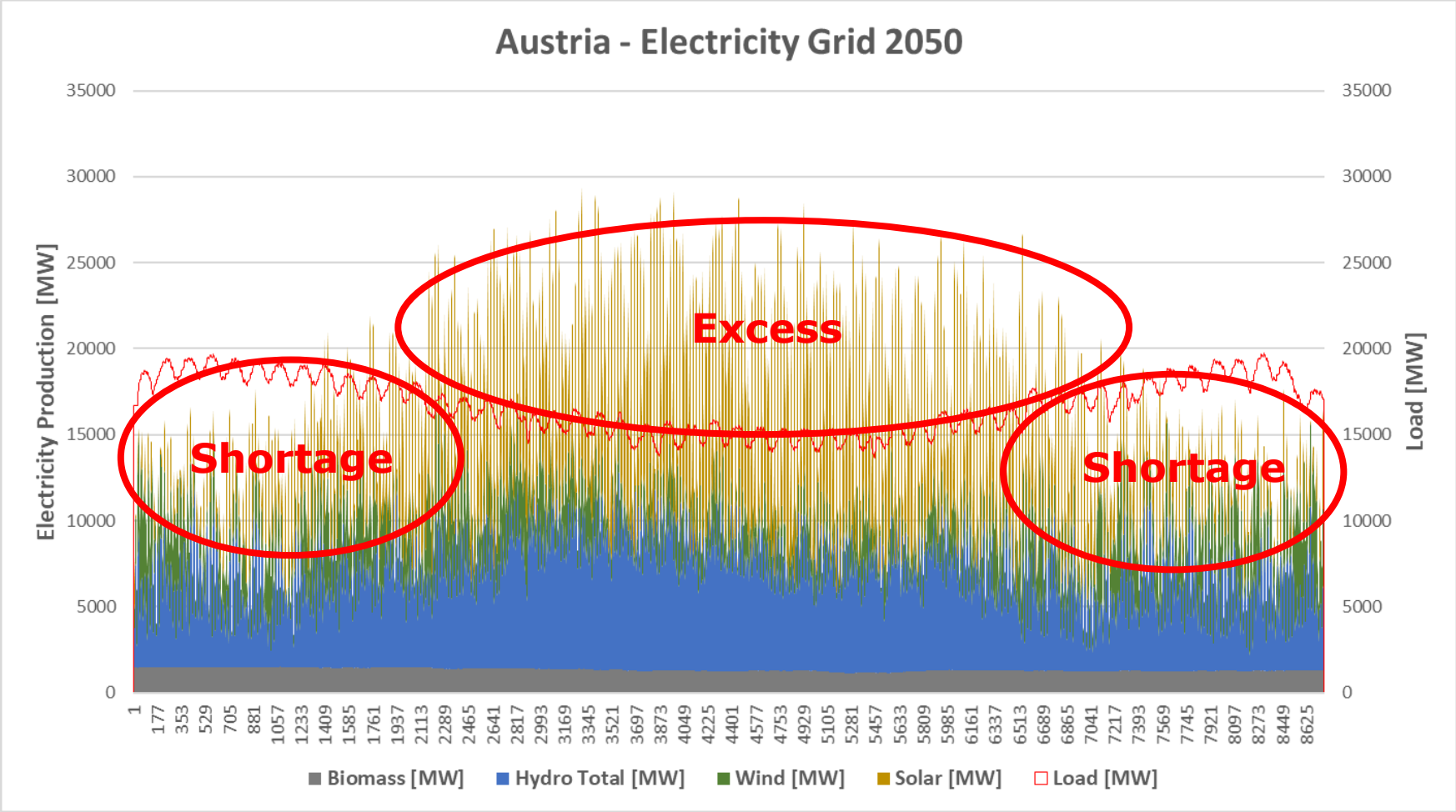
Austrian Energy Scenario 2050

All values in TWh



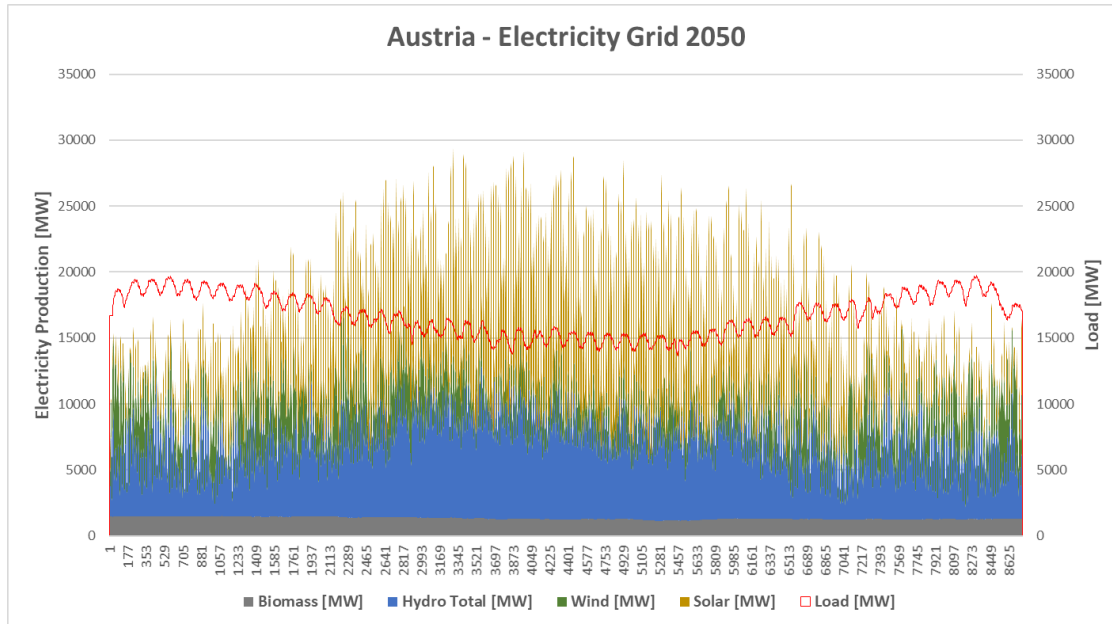
Mobility	Diesel PC	33,4	51,4	16,1	
	Gasoline PC	18,0			
	Truck Light	6,8		3,4	
	Truck Heavy	12,0	37,6	7,7	22,1
	Truck Transit	18,8		11,0	
	Other Mobility	13,4		3,2	10
	Total	102,4		41,4	10
Heating	Gas	10,9	26,3	4,0	
	Oil	15,4		5,6	9,6
Industry	Gas	39,6	48,1	15,8	20
	Oil	8,5		4,3	20,1
Total		176,9		71,1	30

Austrian Energy Scenario 2050



EE Potential: 118 TWh (IndustRiES Studie, 2019), weather scenario average of 2017,18,19

Austrian Energy Scenario 2050 - Conclusions



Austrian Energy Scenario 2050 (AVL):

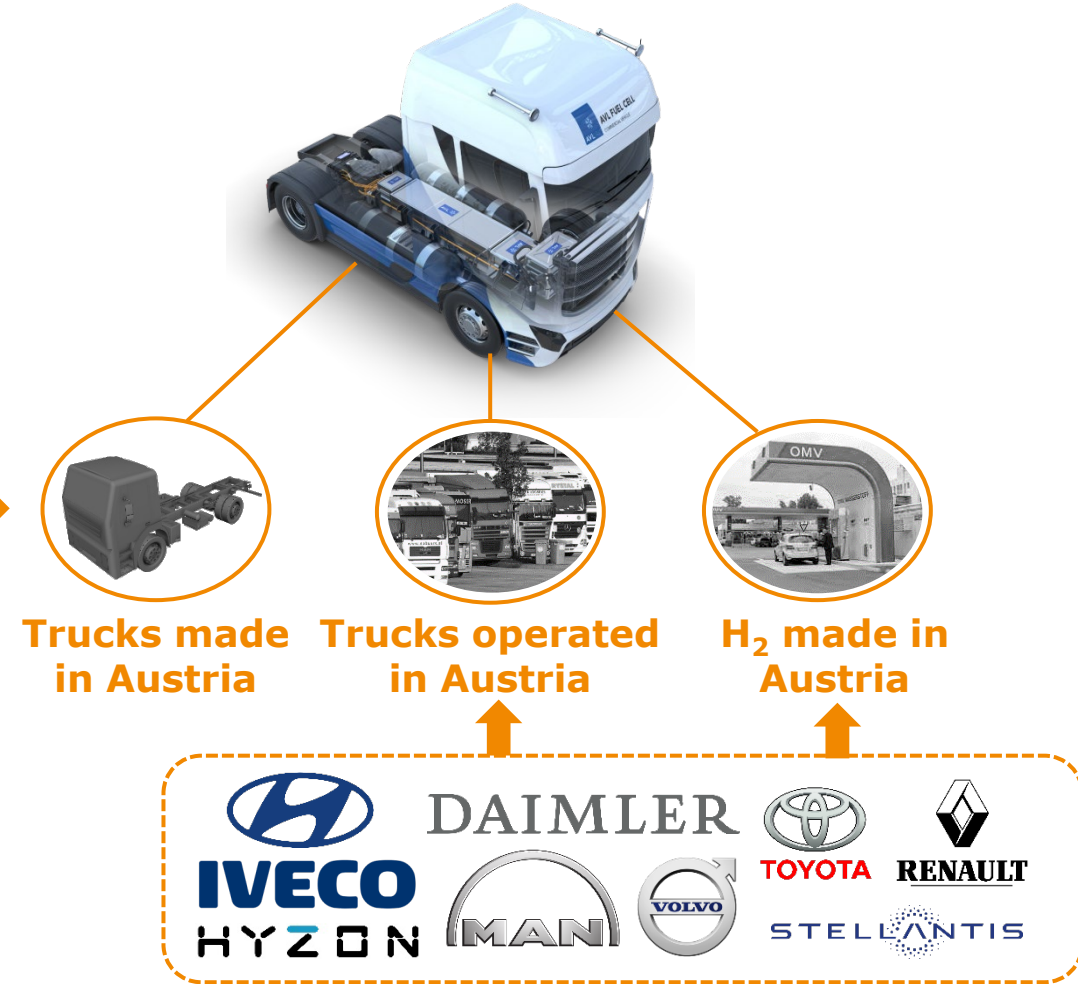
- EE: 118 TWh
- Total Load: 147 TWh (incl. losses)
- Shortage: **40 TWh!**
- Access: 11 TWh (2240h)
- Shortage (on balance): 29 TWh
- Measures:
 1. import of electricity (difficult - shortage mainly in winter months of 30 TWh)
 2. **H₂ Import or Storage**
 - Industry & mobility ~30 TWh
 - Grid balancing ~52 TWh (34 TWh electricity)
 - Seasonal storage ~6 TWh electricity

**Not enough electricity available for all applications →
Direct use of H₂ in trucks more efficient and more economically viable**

H₂ Technology in Austria

H₂ Trucks for Austria

H₂ Mobility Austria



Green jobs, demand for green hydrogen, make H₂ stations to a business case, CO₂ reduction,...

Summary

Fuel Cell / H₂ will dominate the long-haul weight limited heavy duty truck segment

Battery will play an important role in volume limited short and medium range

Hydrogen will become a commodity type renewable energy carrier

Austria needs to act!
Strategy – Deployment Projects – Global supply chain



Thank you



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